



COILTEC
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Flexibility is trump

High-performance second-hand equipment – the economical alternative

Long-term planning of the required machinery is one of the most difficult tasks of production management. Planning of production capacities where considerable investment volume is involved, is a great challenge especially in times of cyclical fluctuations in business. Employing ready-to-use machines out of the second-hand pool when required, not only increases company flexibility, but also minimizes investment risks involved in buying a new machine.

Therefore, trading with second-hand machines and production-lines has developed into an expanding and internationally operating market, especially in the field of capital investment goods. But the buyer of such machines and equipment needs a competent and reliable partner who is familiar with the global market, able to evaluate possible availabilities and in a position to grant a prompt delivery when an order is placed. Such a partner is crucial to integrate the choice of second-hand machines into long term planning, providing a reliable instrument, with the crucial advantage of immediate use in the production process and minimum lead time .

The Freudenberg company COILTEC has been an expert in this field for many years. As a global player COILTEC supplies second-hand production lines and auxiliary equipment focusing on rolling mills including the corresponding auxiliary machines for processing iron and non-precious metals. The heart of the company is located in South-Westphalia, where a comprehensive pool of second-hand machinery is kept in store – so, if required, machinery can be supplied to the customers virtually overnight. By means of anticyclical purchasing, the COILTEC strategy enables the company to have machines available when a rising trade cycle requires a short term expansion of production capacities – an advantage

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for COILTEC customers all over the world. COILTECs ability to provide a custom-oriented range of high-quality new machinery, coupled to the firms experience and that of its cooperative, well-known partners, has enabled the Freudenberg company to become one of the market leaders.

COILTEC commits itself to this success for future business and to fulfill the responsibility to its customers. Relocating to new business premises in September 1999 took not only the permanently increasing size of orders into account, but at the same time created a platform by expanding store capacities to its current 6,000m². As a result, an even more comprehensive and immediately available machine pool can be offered – increasing the flexibility offered to COILTEC customers even more.

For further information please don't hesitate to contact

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